



## Stage 2: Criteria for Financial Value Offer Assessment

Please respond the following questions (Max 2 pages):

1. What proportion of total programme budget does your organization typically charge for management costs? Please provide evidence from a current health program.
2. What is the rate of your institution's overhead costs for managing donor-funded projects? Will your agency be flexible about the proposed rate?
3. Human resources: What proportion of your organization's permanent and (vs) short-term consultants are employed to deliver donor-funded programs? Please provide evidence from a current health program.
4. Do you have an in-house pool of experts? What percentage of time is allocated for core staff, and what is the ratio of local experts to the expatriates?
5. Does your organization have a provision to allocate (internal) resources or utilize overheads costs (charged from a donor funded projects) to support the program objectives (Global Fund grants in this instance) in Nepal? Please provide relevant examples such as corporate social responsibilities or matching funds, if any.

A handwritten signature in black ink, appearing to read "Roshan Pokharel".



डा. रोशन पोखरेल  
सचिव